CONFIDENCE PROFILES

- PEACE KEEPER
- FRIEND MAKER
- INQUISITOR
- NEGOTIATOR
- DRIVER
- CONVINCER
AUTHENTIC CONFIDENCE MODEL

INPUT (Feedback) → AUTHENTIC CONFIDENCE → OUTPUT (Communication)

OVER CONFIDENCE
UNDER CONFIDENCE
THE ENGAGEMENT CYCLE:

INFLUENCE

OWNERSHIP

BLAME
Authentic Confidence
Pride in Work +
Humility in Relationships
THE 5 STAGES OF CAREER CONFIDENCE
(S.C.A.L.E.)

SIGNIFICANCE

AUTHENTICITY

EMPATHY

COMPETENCE

LEVERAGE
RESOURCES

• Authentic Confidence: The Secret to Loving Your Work and Leading an Unstoppable Career (May 2020 Book Release)
• FREE Confidence Profile
• BenFauske.com